



## 6 STEPS OF HOW A BROKER FITS IN THIS DEAL?

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### REVIEW ASSESSEMENT STAGE.

- We will review our clients business plan.
- Provide client with producers wholesale quote and product options. *(preventing an arbitrage approach, commission based only)*
- Our goal here is to up sell our client from your product list.
- Great opportunity to help fire sell overstock inventory from producer.

1

### NEW INQUIRY (CLIENT)

- We will receive an order request from one of our clients in our network and/or buying groups.

2

### CONTRACT NEGOTIATIONS

- This is a crucial step and the reason why we are here.
- Client and producer set's up a payment plan with terms.
- Kannavis enforces it with our sophisticated model.

3

### CLIENT MAKES FINAL ORDER REQUESTS

- Take the next step and approach our trusted producer with a contracted PO.

4

### CONTRACT EXECUTION

- Finalize PO Order.
- Set up payment schedule and terms.
- Receive payment from client.
- Conduct QA reports
- Execute the negotiated contract.
- Release funds to producer.

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### THIRD PARTY VERIFICATION INSURANCE POLICY

- We secure funds for our producer's using our escrow and/or bit coin payment system.
- We ensure clients funds are secured before we begin executing the order.
- We are your trusted insurance policy.

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