

# Let's compare Novice & Expert Brokers

## Novice Brokers

## Expert Brokers (Kannavis iTrade)



Has a great idea, acts as bridge builders, has selling skills; but lacks overall business organization to grow.



Novice brokers ask for retainer fees and up-front costs before establishing a relationship.



These brokers are chasing quick money by selling products for more than they pay.



We create value, a framework to grow and overall plan to success



We bring levels of sophistication and knowledge to the hemp biomass cannabis space.



We use our experience to create a framework that is based on holistic views and market trends.



We are your information guide. We are experts in sales, and great relationship builders for longevity.